

# Michelle Tillis Lederman, CSP, SCC, MBA

Connection Creator [Michelle Tillis Lederman](#), is an expert on workplace communications and relationships. Named by Forbes as one of the Top 25 Networking Experts, and part of the Marshal Goldsmith 100 Coaches community, Michelle is a speaker, trainer, coach, and author of four books including [The Connectors Advantage](#) and the internationally recognized, [The 11 Laws of Likability](#).



An executive coach, people expert, and CEO of [Executive Essentials](#), Michelle inspires organizations and individuals to build real relationships and get real results. Having worked with fortune 500, non-profit, university and government clients she's identified the common struggle... it's people challenges. When asked by her young son what she does, she simply replied, "I help people work better together." This purpose has driven her work with clients large and small including JPMorgan, J&J, Deutsche Bank, Michigan State University, MetLife, Sony, Ernst & Young, the Department of Environmental Protection, and Madison Square Garden.

Highly sought after for her energetic, engaging, and authentic presentations, Michelle has appeared on stages around the globe. She holds a Certified Speaking Professional (CSP) designation from the National Speaker's Association, placing her within the top 3% of speakers. Her deep expertise has led her to be a regular media contributor, appearing on CBS, NBC, Fox, NPR, CNBC, the NY Times, the Wall Street Journal, Working Mother, US News & World Report, MSNBC, Forbes and USA Today among many others.

Michelle spent a decade in finance with positions in audit, M&A, financial consulting, VC, and hedge fund investing. Passionate about education, Michelle served as a Communications Professor at NYU's Stern School of Business, on the faculty of the American Management Association, Lehigh Executive Education, and Rutgers Executive Education.

She received her BS from Lehigh University, her MBA from Columbia Business School, holds the PCC designation from the International Coaching Federation, and is certified in Marshall Goldsmith's Stakeholder Centered Coaching method. Executive Essentials is a certified Women Business Enterprise.

Michelle lives in New Jersey with her husband, two sons, and two rescued dogs.

To learn more about Michelle, visit:

Websites: [www.michelletillislederman.com/](http://www.michelletillislederman.com/), [www.executiveessentials.org/](http://www.executiveessentials.org/)

YouTube Channel: [www.youtube.com/user/MichelleLederman](http://www.youtube.com/user/MichelleLederman)

Twitter: [twitter.com/mtlederman](https://twitter.com/mtlederman)

Facebook: [facebook.com/MichelleTillisLederman](https://facebook.com/MichelleTillisLederman)

LinkedIn: [www.linkedin.com/in/communicationexpertspeaker](https://www.linkedin.com/in/communicationexpertspeaker)

Instagram: [www.instagram.com/mtlederman/](https://www.instagram.com/mtlederman/)

Speaker Video: <https://michelletillislederman.com/resources-page/#videos>

Talk Titles:

- **Connected Leadership:** Creating and Retaining an Engaged Team
- **You The Brand:** Determine and Drive How Others See You
- **Boost Your Likability, Boost Your Influence**
- **Relationship Networking:** Building Personal Connections for Professional Results
- **Get Known, Get Connected, Get Ahead**
- **How To Get What You Want:** Influencing Others into Action

